

BACKGROUND

In January all the health clubs advertise to catch everyone who made the classic New Year's resolution — start excercising. Friskis&Svettis is no exception.

CHALLENGE

Get more people to discover the different forms of excercising at Friskis&Svettis' 16 different facilities in Stockholm, a health club for everyone.

INSIGHTS

Friskis&Svettis is a non-profit association, owned by the members. They know their own gym better than anyone else. They should be the public image of Friskis&Svettis.

60 TRÄNINGSFORMER: 268 KRONOR* I MÅNADEN

IDEA

Let the members be the campaign and inspire others to join the community! We created the hashtag #friskissthlm on Instagram and called on the members to work out, photograph and tag their pics and by doing so; become a part of the upcoming campaign around Stockholm.

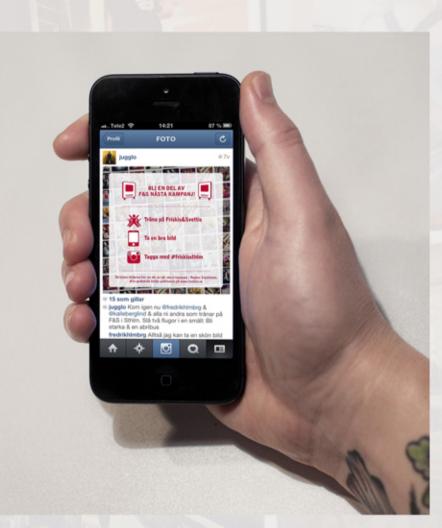








PRE CAMPAIGN



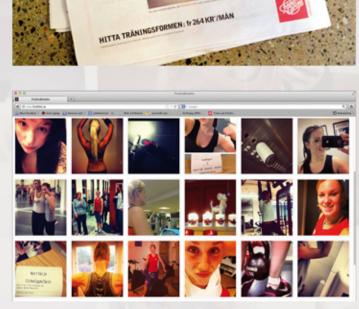


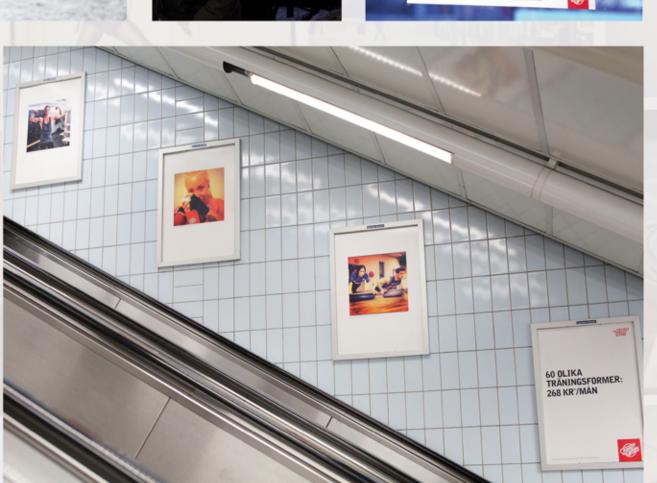


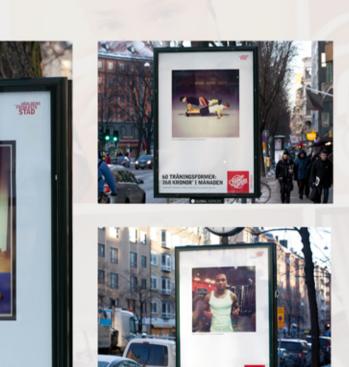
CAMPAIGN

















RESULT



METARESULTAT



